

SPEAKER ONE SHEET

Tony Kurtulan Bio:

Tony Kurtulan is a seasoned sales veteran with over thirty years of experience and an impressive record of selling over 200 million dollars worth of products and services. His vast battlefield ranges from conquering 400,000 cold calls and orchestrating over 4,000 appointments to leading sales teams responsible for hundreds of millions in global sales.

Not just a leader, Tony has also run businesses across various industries, reinforcing his conviction that sales is both an art and a science and an indispensable force in business. With his passion for sales and resilience against rejection, Tony has amassed a wealth of knowledge and wisdom. He loves to connect with audiences worldwide and aims to educate, inspire, and share his sales wisdom through dynamic presentations & engaging talks.

"We believe in transforming individuals not just into better salespeople, but into leaders in their fields, armed with the knowledge, skills, and mindset to conquer any challenge."

What People are Saying:

"From the very first encounter with Tony Kurtulan, his unmatched zeal for sales and business immediately stood out. Tony, with his rich tapestry of over 20 years of hands-on sales experience, also brings a unique global perspective to the table due to his extensive international expertise. His passion for the world of sales is truly infectious and far-reaching."

Andrew Barker, CEO Middle Market Advisory

"Tony Kurtulan embodies the T.U.N.E. sales system principles every day, inspiring us all with his dedication to growth, action, and persistence. In the world of sales, facing rejection is inevitable, but Tony's proactive approach to sales ability to bounce back from challenges and setbacks is truly admirable. He doesn't let rejection deter him but rather sees it as an opportunity to learn and improve. This resilience and determination are qualities that every salesperson should strive to emulate. Tony's uplifting spirit motivates those around him, making him a true sales role model."

Lance "Forest" Knott, Mortgage Broker

Popular Speaking Topics:

- The Essence of Sales: From Pain to Passion
- The Harmonics of Sales: Timing and Activity
- Mastering the T.U.N.E Process: A Sales Roadmap
- Decoding Sales Objections: Emotional Drivers and Decision Making
- Salespeople: The Unsung Rock Stars
- Crafting Your Sales Mindset: Habits, Persistence, and Inspiration
- Sales Mastery = Freedom
- From London to the States: Adapting and Adjusting in Sales
- Sales Challenges of Today and How to Overcome Them
- Sales Q&A - Tony's Take

Social Media:

 <https://www.linkedin.com/company/tonykurtulan/>

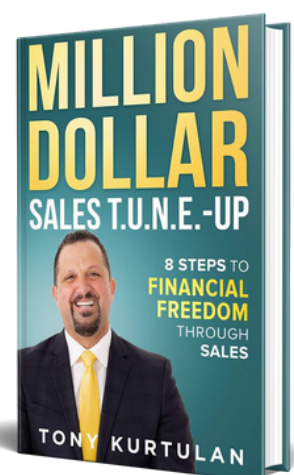
 <https://www.youtube.com/@setonesales>

 <https://www.facebook.com/groups/tunetitans>

 <https://www.instagram.com/tonykurtulan/>

TONY KURTULAN

Author, Speaker, Sales Leader
& Multi-Million Dollar Producer



Book Tony For Your Next Event:

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